



## The Most Comprehensive In-Store Retail Technology

POS | CRM | Loyalty Management

MACH Compliant. Open Retail Architecture.

**Exponential  
Technology for  
Customer Centric  
Retail Experiences**



The sheer canvas presented by exponential technologies make them key to the future of Retail. These technologies need an exponential mindset that would help Retailers scale their business and bridge the chasm of ever-fleeting customer attention by delivering a big delta on Customer Centric Retail Experiences. Most Retail CEOs consider personalising the customer experience as a strategic priority for their companies. There is value on both sides of the table – from a Retailer perspective and from a Customer perspective.

Introducing 6DX, Customer Centric Retail Experiences in an exponential and innovative technology setting. 6DX is built with a flexible architecture that allows for fast and easy integration with any third-party applications. It is built on microservices and an API-first design to maximise flexibility and speed of implementation.

At 6DX, the exponential technology comes from a deep domain expertise spanning over more than a decade and working with clients across international markets. The bedrock of the proprietary 6DX Exponential Technology (6DX-ET) is that of Design Thinking: wherein we not only keep you in mind, but also your customer. The rigour of our Design Thinking culture is based on imagination, insight, perfection, patience and dialogue with customers – resulting in 6DX Exponential Technology that is Composable, Contextual and Scalable.

## Discover The Power of 6DX's NextGen Technology



### POS

- Cloud-native
- Seamless integrations
- Offline billing
- Inventory tracking
- Real-time analytics
- Scalable and secure
- Multilingual support
- mPOS



### CRM

- Integrated KYC
- Personalized communication
- Data-driven insights and analytics
- Marketing campaigns
- End-customer app



### Loyalty Management

- Multi-tiered loyalty programs
- Loyalty points
- Loyalty promotions
- Loyalty card management
- Welcome campaigns

# Delightful Xperience driven by complete harmony

Making the 6 Dimensions of New Age Retail Xperience work for you!

6DX catalyses your business by strategically optimising and powering operational transformation across the retail life cycle. 6DX's technology, built on the bedrock of deep domain experience, ensures that six key drivers of growth for your business, come together to create a solution that redefines high performance in the challenging Retail ecosystem.



**Fast  
Checkout**



**Promotions**



**Payments**



**CRM**



**Coupons &  
Vouchers**



**Loyalty  
Programmes**



# How 6DX Can Revolutionize Your Retail Business



## Cloud-Native

- Access from any device, anywhere, anytime
- No costly hardware upgrades or maintenance
- Automatic updates, backups, and security features



## Offline Billing

- Uninterrupted billing services, even in situations of poor network and power outages
- Easy access and synchronisation of data through a cloud server



## Customer-centric Experiences

- Designed to deliver exceptional experiences that drive loyalty and long-term value
- Designated features to leverage insights on customer needs and preferences



## Real-Time Inventory Tracking

- Accurate billing and sales transactions based on real-time visibility of inventory levels
- Easy monitor of stock levels in real-time for well-informed decisions regarding procurement, restocking and order fulfilment



## Seamless Integrations

- Ready integrations with any third-party tech-party technology ecosystem
- Comprehensive view of data across all systems – making it easy to track and analyze
- Accurate flow of data across the entire retail technology ecosystem



### Scalable & Secure

- Easily scalable to handle more transactions, locations, devices and features
- Reliable infrastructure to secure data and protect against unauthorized access or breaches
- Flexible and affordable plans that adjust to business needs and bandwidth



### Reporting & Analytics

- Access to real-time data on products to order and promotions to run
- Access to analytics that drive staffing decisions, compare sales from several stores, and more



### User-friendly Interface

- Easy-to-use and navigate across a wide range of features
- Reduced training times and maximized productivity
- Customized user roles and levels



### Multilingual Support

- Toggle between preferred languages
- Cater to diverse needs of global user base



### mPOS

- Turn any Android tablet into a checkout point
- Store data-points on real-time reporting of stock conditions, replenishment and availability of products
- Ensure higher sales, increased productivity, and improved convenience

# Superior Architecture for the Digital Age and Beyond

MACH Compliant (Microservices, API, Cloud-native, Headless)



## Microservices

Empowers technological agility and speed to innovation



## API-first Design

Allows infinite robust and seamless integrations



## Cloud-Native

Leverages endless scalability, reliability & flexibility



## Headless

Enables innovation while minimizing risk and allowing for rapid adaptability

## Open Retail Architecture

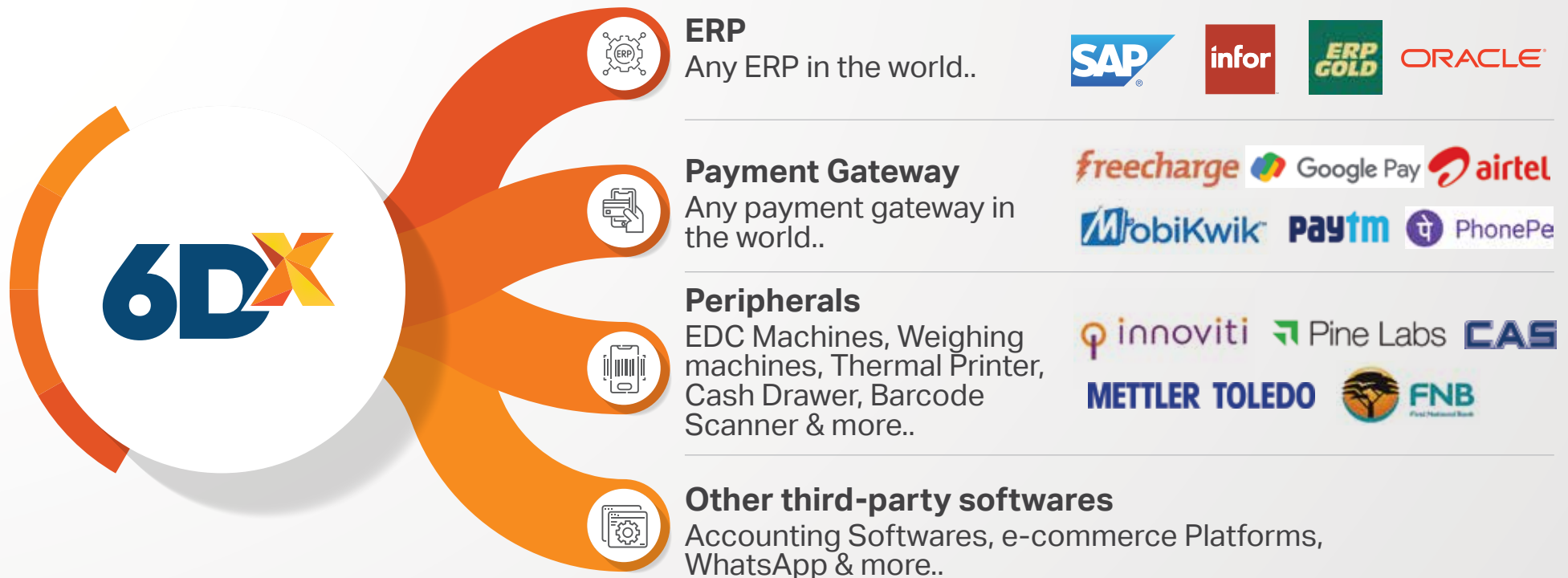
**Enables seamless integrations and effortless synchronization with the retailer's existing technology ecosystem**

– Be it ERPs, Payment Gateways, Peripherals, e-Commerce platforms, Accounting Softwares, or any tech stack in the world.



# Seamless Integrations, Endless Possibilities!

6DX's open APIs enhance effortless integrations with any third-party technology in the world...





# Lightning-fast checkout experience



6DX offers quick transaction processing, guaranteeing a seamless and efficient experience for both customers and users. Boasting a wide array of cutting-edge functionalities such as offline billing support and peripheral integrations, 6DX is meticulously crafted to deliver the swiftest checkout experience.

## **mPOS**

Turn any Android tablet into a checkout point, boosting sales and reducing customer wait times

## **Offline Billing**

Ensure uninterrupted business operations by mitigating the impact of low network connectivity or power outages

## **Peripheral Integration**

Readily integrate with a wide range of peripheral devices, such as cash drawer, weighing scale, payment gateways, digital wallets and more

## **Real-time Inventory Tracking**

Track, manage and control inventory across multiple stores and locations; monitor stocks, manage vendors and process returns on a centralized system

## **Zero Maintenance**

Reduce server and other maintenance costs with the support of fully cloud-native environment

## **Paperless Bills**

Promote eco-friendly efforts by sending electronic receipts to customers' email addresses and mobile devices

## **Order Management**

Effectively manage pre-orders, bookings, and recalls with a dedicated dashboard that provides a complete overview of the order history

## **Barcode Scanning**

Enhance operational efficiency and minimize customer wait times by integrating barcode scanning into your sales workflow

## **Return with or without reference**

Enjoy more control and clarity over speedy returns across multiple stores



## Promotions

# Effortless connection and boundless engagement

With its robust promotion engine, 6DX empowers retailers to always reach out to the right customer at the right time with the right deal. Whether it's a limited-time discount or a personalized offer, 6DX ensures that every promotion is tailored to maximize customer engagement and drive sales. By leveraging insights on different retail parameters such as invoices, zones, customer groups, and more, retailers can create targeted promotions that resonate with their audience.

## Item Based

Generate quick promotions such as BOGO (Purchase One Obtain One), BMGM (Purchase More Get More), and others. Additionally, create combo deals based on purchasing patterns, by combining slow-selling items and fast-selling items

## Attribute Based

Customize preferred attributes, choose to include or exclude specific attributes based on strategy, and those items will be eliminated or included in the promotion

## Invoice Based

Define multiple types of discount promotions that can be applied to an invoice based on factors like the customer group, organizations, as well as the date and time

## Customer Group Based

Build unique experiences based upon the customer segments, including family and friends, employee groups, loyal or niche customers, and more

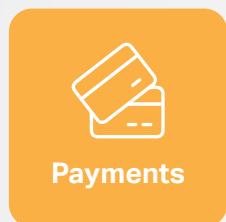


## Date and Time Based

Create campaigns based on date, time and day, such as Happy Hour, End of Season Sale, and more

## Zone or Organisation Based

Define campaigns based on the store geography



# Seamless transactions and diverse payment options



Designed to enhance convenience and flexibility, 6DX's cutting-edge technology enables the integration of different alternative payment methods. Whether customers favor conventional choices like cash or check, or more modern options such as digital cards and wallets, 6DX provides a customized payment experience that is smooth, quick and hassle-free.

## Cash Payments

Address the masses with denomination-based cash payments

## Credit and Debit payments

Readily integrate with any EDC machine

## UPI & Digital Wallets

Readily integrate with any UPI applications including Google Pay, PhonePe, PayTm and more

## Meal Voucher

Enable payments in the form of meal vouchers to cater to a diverse range of customers

## Loyalty Points & Gift Vouchers

Capture more sales by enabling customers to redeem loyalty points and gift vouchers

## Multiple Tenders

Split the order total between multiple payments or across different payment types

## Multiple Currencies

Accept payments across different types of currencies





# Long-lasting personalised customer experiences

From understanding customer segmentation and purchase patterns to personalizing communication and marketing tactics, 6DX's built-in CRM provides the most comprehensive data and insights to strengthen customer relationship strategies. With its intuitive interface and robust analytics, 6DX enables retailers to deliver personalized services like never before.

## Customer Enrollment

Collect and store customer profiles with basic information such as name, phone number, anniversaries to extensive purchase orders and patterns

## Location Tagging

Record the complete information on addresses and landmarks to perform home deliveries and send out gift packages to your customers

## NPS

Check the pulse of your customers to improve the quality of services

## Personalized Marketing Campaigns

Leverage information of customers' backgrounds, interests, and purchase histories to tailor personalization in every aspect of your communication including SMS, email campaigns, and social media promotions.

## Data-driven Analytics

Leverage data and insights to understand market trends, sales strategies, and optimize inventory



## Social Media Integration

Efficiently integrate users' email and social media accounts to gain a comprehensive understanding of end-customers' purchasing behavioral patterns

## End customer App

Build meaningful relationships with your customers through seamless two-way communication. Keep them informed, address their concerns, and create a personalized experience that will keep them coming back for more.



Coupons & Vouchers

# Unbeatable deals and limitless savings



With 6DX, retailers can leverage personalized offers, discounts, and vouchers to create a compelling customer experience that fosters loyalty. By targeting individual preferences and needs, businesses can turn occasional shoppers into passionate brand advocates.

## Issue and Redeem

Manage printed / digital coupons and vouchers

## Customer Based

Define discount coupons based on customer's anniversaries, purchase patterns, order values and more. Notify offers to customers via SMS and Emails

## SKU or Invoice Based

Run discount coupons to push slow-moving stock with SKU-based discount campaigns. Marginally increase the basket size by promoting discounts based upon the bill value

## Zone or Organisation Based

Define discounts based on the store geography

## Date and Time Based

Maximise footfalls during the least-active hours (or days) of business, by specifying time or day-bound offers

## Customer Group Based

Create varied offers and promotions based on the customer category or group

## Product Category Based

Collaborate with vendors to execute brand-specific offers and maximise revenue with effective offers applicable on in-house brands



# Unparalleled customer loyalty and retention

Designed specifically for retailers, 6DX provides a comprehensive suite of powerful loyalty programs that will boost customer engagement. With just a few clicks, retailers can create enticing offers that will leave the customers eager to make repeat purchases.

## **Multi-Tier Programmes**

Segment customers into various loyalty program tiers, each offering unique perks and rewards based on accumulated points

## **Loyalty Promotion**

Enable functionally rich campaigns and promotions that can create instant cross-category or SKU based promotions,

## **Loyalty Card**

Allow your favourite customers to experience shopping via a loyalty card

## **Welcome Campaigns**

Magnify sales by promoting welcome offers for new customers

## **Point Transfer**

Delight your customers by allowing them to transfer their loyalty points to cash or a closed wallet



## **Authorisations**

Mitigate the risk of fraud by securing loyalty transactions via OTP or PIN based-redemption

## Case Study

# 6DX transforms the retail technology of India's biggest retailer in homemaking, renovation and decor



Operating **35+ stores** across **25 cities** in India



Leading the market for **10+ years**



Offerings encompass an extensive array of **furniture, homeware, decor, and furnishings**

## The Challenge

- Usage of an on-premises server resulted in increased cost and dependency complexities
- Limited integration capabilities with third-party technology systems hindered technological upgrades
- User interface was complex and required a substantial amount of time to navigate
- Challenges in managing freebies, return / exchange, and discount wallets, exerting an impact on their customer experience
- Challenges relating to implementing promotional campaigns

## 6DX's Solution

- **Complete cloud-native environment for lower TCO**
- **From ERP to payment gateways and peripheral integrations, 6DX was successfully integrated with their existing ecosystem without causing any disruptions**
- **Easy-to-navigate solution with minimized training time and increased productivity levels**
- **Simplified and effective process for freebie distribution, exchanges and instant discounts, ultimately enhancing brand loyalty and engagement**
- **The business lacked a dedicated system for customer relationship management. The adoption of 6DX's integrated CRM allowed them to establish a robust data-driven customer management system, enabling effective loyalty programs. As a result, their communication and relationship with customers were significantly improved.**
- **Successful implementation across 35 stores in India.**
- **Seamless integrations with ERP: SAP S/4HANA and other peripheral integrations.**



## Case Study

# 6DX enhances customer-centric experiences for a sustainable supermarket chain



Operating **30+ stores**



Serving a loyal customer base for more than **2 decades**



Offers a range of products, from fresh, organic, and pesticide-free fruits and vegetables to the finest staples, grocery items, and household brands sourced globally.

## The Challenge

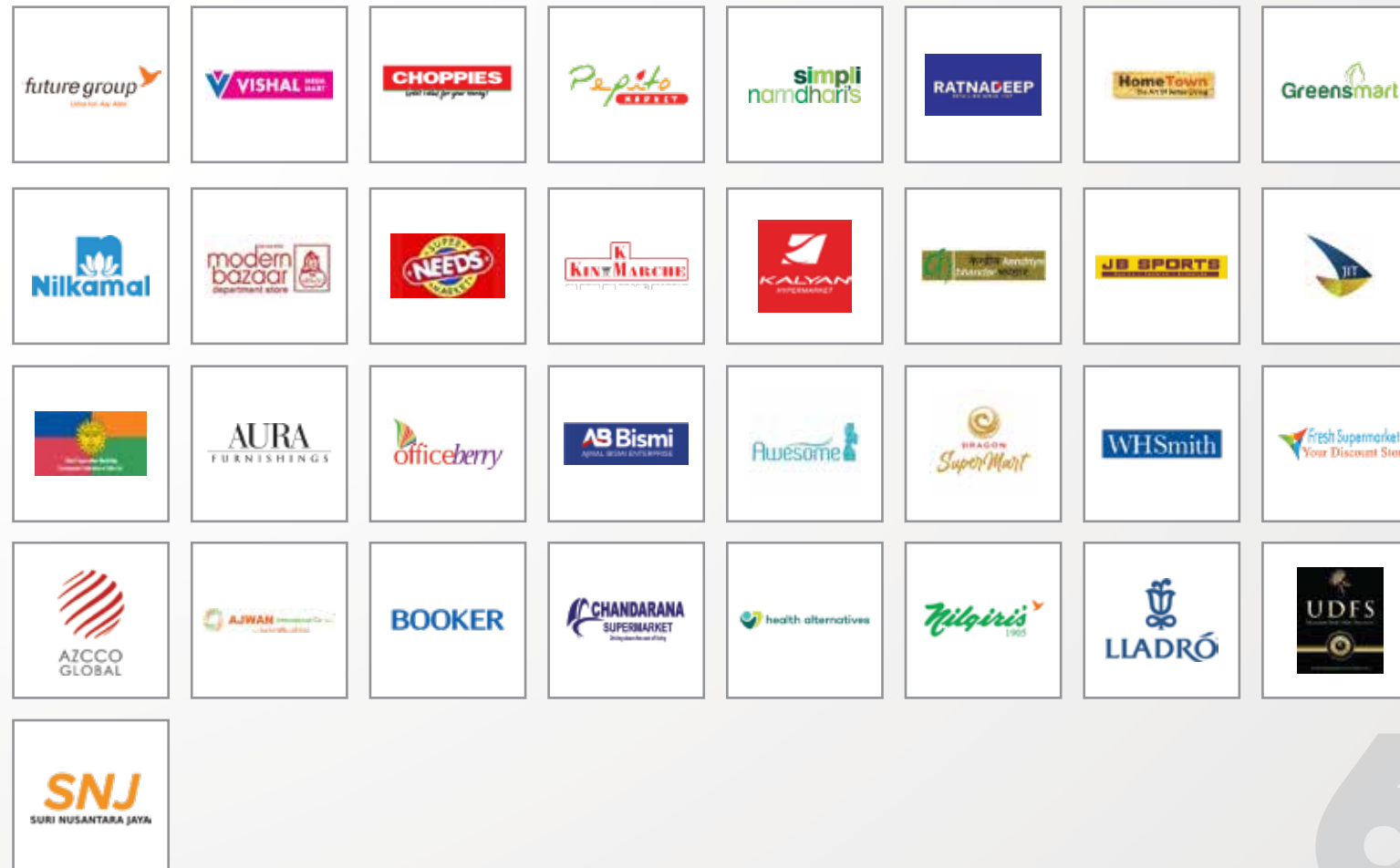
- Limited integration capabilities
- Lack of Single Source of Truth (SSOT) of customer data and analytics for promotional purposes
- No alternative payment gateways
- Issues with sales data synchronization from POS to ERP
- Issues of data reconciliation & mismatch on a recurring basis
- Inadequate technical support
- Inadequate CRM support with data and analytics

## 6DX's Solution

- **Successful implementation across 30+ stores**
- **Complete cloud-native environment flexible for technological advancements and integrations**
- **Seamless integrations with a variety of payment gateway applications**
- **API-based integration with SAP S/4HANA for real-time data and inventory visibility for operational efficiency**
- **Loyalty programmes for increased customer engagement and retention**
- **CRM leveraged data-driven insights and analytics for effective marketing strategies**

# Trusted by the best in Retail

In today's era of the experience economy, the Retail industry is transforming at an unprecedented scale, selling not just products, but unforgettable experiences. Our solutions from Intellect Commerce help Retailers stay ahead of competition.



# Expertise that is powered by experience

Intellect Commerce Limited is a specialist player that offers full-spectrum, end-to-end solutions for Retailers across verticals such as Hypermarket, Supermarket, and Fashion and Lifestyle for over 20+ years.





## Envision your future, today

Making the 6 Dimensions of New Age Retail Xperience work for you!



Fast  
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### #TechOnTheCloud

#### India | UAE | Indonesia

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To know more, please contact:  
[connectwith6dx@intellectdesign.com](mailto:connectwith6dx@intellectdesign.com)  
[www.i6dx.com](http://www.i6dx.com)



Scan the QR Code  
to know more

